



Maryland Transportation Authority

APRIL BOARD MEETING

THURSDAY, APRIL 25, 2024

MARYLAND TRANSPORTATION AUTHORITY
2310 BROENING HIGHWAY
BALTIMORE, MD 21224

IN-PERSON AND LIVESTREAM



MARYLAND TRANSPORTATION AUTHORITY BOARD MEETING

2310 Broening Highway * Training Room – 2nd Floor * Baltimore, MD 21224

APRIL 25, 2024 9:00 AM

This meeting will be livestreamed on the [MDTA Board Meeting Page](#)

NOTES:

- This is an In-Person Open Meeting being conducted via livestreaming.
- The public is welcomed to watch the meeting at the link above.
- *If you wish to comment on an agenda item please email your name, affiliation, and the agenda item to nhenson@mdta.state.md.us no later than 5:00 p.m. on April 23rd. You **MUST** pre-register and attend the meeting in person in order to comment.* Once pre-registered, all pertinent information will be emailed to you.

AGENDA

OPEN SESSION – 9:00 AM

Call Meeting to Order

- | | | |
|---|---------------------------------|---------|
| 1. <u>Approval</u> – <u>Open Session Meeting Minutes of April 4, 2024</u> | Chairman | 5 min. |
| 2. <u>Approval</u> – <u>Contract Award</u> | Donna DiCerbo | 15 min. |
| • MT-00210861 – Generator Maintenance, Testing, and Repairs | | |
| • J01B3600015 – Next Generation <i>E-ZPass</i> [®] Technology (Transponders) – Kapsch | | |
| • J01B3600016 – Next Generation <i>E-ZPass</i> [®] Technology (Transponders) – TransCore | | |
| 3. <u>Update</u> – <u>Contract Update</u> | Donna DiCerbo | 5 min. |
| • MA-2257-0000 – Third Generation Electronic Toll Collection – Toll System and Services – Kapsch Modification No. 3 | | |
| 4. <u>Update</u> – <u>Major Projects</u> – Quarterly Update on Major Projects Valued Over \$40 Million or of Significant Public Impact | James Harkness | 15 min. |
| 5. <u>Update</u> – <u>Information Technology Major Projects</u> – Quarterly Update on Information Technology Major Projects | David Goldsborough | 10 min. |
| 6. <u>Update</u> – <u>Civil Rights Fair Practice’s Socioeconomic Programs</u> – Quarterly Update on Socioeconomic Programs | Tia Rattini | 10 min. |
| 7. <u>Update</u> – <u>MDTA’s Travel Plazas</u> – Annual Update on the Operations and Maintenance of the Travel Plazas | Simon Najjar | 5 min. |
| 8. <u>Update</u> – <u>MDTA Police</u> – Verbal | Col. Joseph Scott | 10 min. |
| 9. <u>Update</u> – <u>Legislative Session</u> – Verbal | Bradley Ryon
James Kittleman | 5 min. |
| 10. <u>Update</u> – <u>Francis Scott Key Bridge Update</u> – Verbal | Bruce Gartner
James Harkness | 15 min. |
| 11. <u>Update</u> – <u>Executive Director’s Report</u> – Verbal | Bruce Gartner | 10 min. |

**MDTA BOARD MEETING
APRIL 25, 2024, 9:00 AM**

**AGENDA
PAGE 2**

Vote to go into Closed Session

CLOSED SESSION – Expected Time 10:45 AM

- | | | |
|--|--------------------------|---------|
| 12. To Discuss Cybersecurity | David Goldsborough | 10 min. |
| 13. To Discuss Public Security and Discuss Investigative Proceedings Related to Criminal Conduct | Acting Col. Joseph Scott | 10 min. |
| 14. To Discuss Pending Litigation | Kimberly Millender, Esq. | 10 min. |
| 15. To Receive Legal Advice and Discuss an Investigative Proceeding Related to Employee Criminal Conduct | Kimberly Millender, Esq. | 15 min. |

Vote to Return to Open Session

Vote to Adjourn Meeting

TAB 1

MARYLAND TRANSPORTATION AUTHORITY
RESCHEDULED MARCH BOARD MEETING

THURSDAY, APRIL 4, 2024
9:00 A.M.

2310 BROENING HIGHWAY, BALTIMORE MD 21224
IN-PERSON & LIVESTREAMED OPEN MEETING

OPEN SESSION

Paul J. Wiedefeld, Chairman

MEMBERS ATTENDING:

Dontae Carroll
William H. Cox, Jr.
W. Lee Gaines, Jr.
Mario J. Gangemi
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
Samuel D. Snead
John F. von Paris

STAFF ATTENDING:

Jeff Davis
Bruce Gartner
James Harkness
Natalie Henson
James Kittleman
Sgt. Brady McCormick
Lt. Col. Corey McKenzie
Kelly Melhem
Kimberly Millender, Esq.
Mary O'Keeffe
Bill Randow
Bradley Ryon
John Sales
Deborah Sharpless
Paul Trentalance

OTHERS ATTENDING:

Samantha Biddle, MDOT Deputy Secretary
Darcy Costello, Reporter, The Baltimore Sun

At 9:00 a.m. Chairman Paul J. Wiedefeld called the meeting of the Maryland Transportation Authority (MDTA) Board to order. The meeting was held in-person at MDTA Headquarters, 2310 Broening Highway, Baltimore MD 21224 and was livestreamed on the MDTA Board Meeting web page.

Prior to starting the day's agenda, Chairman Wiedefeld expressed his heartfelt condolences to the families and colleagues of the six workers who tragically lost their lives in the Francis Scott Key Bridge collapse on Tuesday, March 26th. He led the group in a moment of silence to remember those lost. He then acknowledged the MDTA Police who were first on the scene and whose swift actions resulted in saving several lives and rescuing one survivor. Chairman Wiedefeld thanked Governor Wes Moore for his leadership and he thanked and acknowledged our partners in the Unified Command Center. He then thanked the driving public for their patience and understanding while asking them to be safe, slow down, and keep your eyes on the road.

APPROVAL – OPEN SESSION MEETING MINUTES OF FEBRUARY 29, 2024

Upon motion by Member William H. Cox, Jr. and seconded by Member Dontae Carroll, the open session meeting minutes of the MDTA Board meeting held on February 29, 2024 were unanimously approved.

APPROVAL – CONTRACT AWARD

- **MDTA 2022-02A – Construction Management and Inspection Services**

Mr. Jeffrey Davis requested approval from the MDTA Board to execute Contract No. MDTA 2022-02A – Construction Management and Inspection Services with:

A Morton Thomas & Associates/Wallace Montgomery	AE 3115	\$16,000,000.00
Gannet Fleming	AE 3116	\$16,000,000.00
KCI/STV	AE 3118	\$16,000,000.00
O'Connell & Lawrence/ACTS	AE 3123	\$14,000,000.00
Michael Baker International/Prime AE	AE 3124	\$11,000,000.00
DFI/Pennoni/CES	AE 3126	\$11,000,000.00

Mr. Davis explained the services to be performed under this contract are Construction Management and Inspection (CMI) Services for the MDTA. The consultant shall provide professional Construction Management and Inspection Services related to supplementing and supporting the construction phase of the MDTA Consolidated Transportation Program. The consultants shall perform services in the following general areas: service shall include, but not be limited to; constructability reviews, conduct detailed inspections of all construction work including erosion and sediment control contract compliance, maintenance of traffic, detail materials testing, critical path method cash flow schedules, document control and assist the MDTA's compliance officers with monitoring and enforcement of Minority Business Enterprise goals.

Upon motion by Member Mario J. Gangemi and seconded by Member W. Lee Gaines, Jr., the Members unanimously gave approval to execute Contract No. MDTA 2022-02A – Construction Management and Inspection Services.

UPDATE – FRANCIS SCOTT KEY BRIDGE UPDATE

Mr. Bruce Gartner, Lt. Col. Corey McKenzie, Mr. James Harkness, and Ms. Deborah Sharpless gave an update on the Francis Scott Key Bridge.

Mr. Gartner began by echoing the sentiments of the Chairman with heartfelt condolences to the families of those lost. He then provided an overview of the immediate priorities including recovering the victims to bring closure to the families, opening the shipping channel to restore normal Port operations, and rebuilding the bridge.

He stated he had many people to thank with their help and unwavering assistance since the early morning hours of the incident and the days since including the Secretary/Chairman Paul Wiedefeld, Deputy Secretary Samantha Biddle, SHA Administrator Will Pines, and the Governor’s Office as well as the MDTA employees who stepped forward and continue to do whatever is necessary.

He advised the Board that the MDTA has a lot of work ahead with continued deliveries of ongoing projects and developing a team to address all of the issues moving forward. Mr. Gartner noted staff will continue to provide regular reports to the Board on the on-going progress.

Lt. Col. McKenzie thanked the Chairman and Executive Director for their support for the MDTA Police officers and the MDTA Police command staff. He told the Board that on Tuesday, March 26, the MDTA Police faced an unthinkable challenge and that MDTA Police officers and dispatchers responded decisively and professionally. Lt. Col. McKenzie expressed his pride in the MDTA Police staff.

Lt. Col. McKenzie said that MDTA Police Officers immediately stopped additional traffic from entering the bridge which saved many lives. He also noted that the MDTA Police Marine Unit was at the scene within 15 minutes and was able to rescue and save a victim who was floating in the water.

The Lt. Col. explained that the MDTA Police coordinated with local, state, and federal partners and established a command post at the MDTA Police Headquarters and have been working around the clock since then. The MDTA Police has officers supporting the Unified Command, the MDTA Police Marine Unit continues to assist at the collapse site 24 hours a day in all weather, and MDTA Police officers continue to manage the challenges caused by shifting traffic volumes.

Mr. Harkness advised the Board that on March 27 the State received an initial distribution of Emergency Relief funding of \$60 Million from the Biden Administration to pay for initial mobilization, operations, and debris recovery. He stated that Unified Command’s operation priorities include recovering the remaining workers to bring closure to their families and clearing the main shipping channel to restore normal operations at the Port.

Mr. Harkness reported that Unified Command commenced cutting operations at the collapse site and continue to remove wreckage from the site. The wreckage is being cut, lifted, and transferred to a barge as weather allows and will then be offloaded and processed at a site on Tradepoint Atlantic. He said that every lifting operation requires engineering analysis to inform salvage operation plans and three salvage teams are surveying sections of the bridge and the M/V Dali for future removal operations. Through an emergency procurement, the MDTA contracted with Skanska to perform the salvage operations.

Mr. Harkness stated that staff continue to actively work with USDOT and the Federal Highway Administration regarding the rebuilding of the bridge. He stated that this initial planning and coordination are placing MDTA in a strong position to build a new bridge using innovative project delivery, design, engineering, and building methods.

Mr. Harkness also said that MDTA is coordinating with the Port, SHA, local jurisdictions, and commercial vehicle partners on traffic impacts. MDTA has enhanced traffic measures in place to help disabled motorists and clear crashes quickly. Traffic impacts are expected to be extensive, as the Key Bridge carried more than 30,000 vehicles per day and was the only way across the Patapsco River for oversized vehicles and vehicles carrying hazardous materials.

Mr. Harkness ended by saying that the I-695 Outer Loop remains closed at Quarantine Road (Exit 1) and the Inner Loop remains closed at Peninsula Expressway (Exit 43). Alternate routes include I-95/Fort McHenry Tunnel and I-895/Baltimore Harbor Tunnel. Any vehicle transporting hazardous materials and oversized vehicles are prohibited in the tunnels and should use the western section of I-695.

Ms. Deborah Sharpless updated the Board on the finances regarding the bridge collapse. She discussed the notifications that were made to the markets and our bondholders through the Electronic Municipal Market Access (EMMA[®]) and to the USDOT related to the MDTA's TIFIA loan for the New Nice Middleton Bridge.

Ms. Sharpless also notified the Board that the Credit Rating Agencies (Fitch, Moody's, and S&P) reconfirmed MDTA's AA rating. Fitch stated that "Fitch affirms Maryland Transportation Authority's transportation facilities project revenues at AA; Outlook Stable." Moodys (Sector Comment) said "Bridge collapse is a credit risk for MDTA with uncertain replacement cost and timing." And S&P stated "MDTA's credit quality not affected by Francis Scott Key Bridge Collapse." She told the Board that staff will continue to have communications with the rating agencies to provide information to minimize uncertainty risk.

Ms. Sharpless also discussed federal funds/emergency relief including the quick release request of Emergency Relief funds for \$60 million issued and approved on March 28, 2024 and received by the State Highway Administration on March 29, 2024. She assured the Board that there is tight coordination between TSO, SHA, and MDTA and that there are numerous ongoing meetings and interactions between MDOT/MDTA and FHWA.

Ms. Sharpless ended by discussing insurance. MDTA's property policy coverage through CHUBB is for \$350 Million with a \$50 Million deductible; further, a claim was filed on March 26, 2024, by the State's Treasurer's Office on behalf of the MDTA. Representatives from the insurance carrier and the State Treasurer's Office conducted a site visit on March 27, 2024 to view the damage to the structure. Ms. Sharpless also noted that MDTA's liability policy coverage through various carriers is for \$150 Million with a \$5 Million deductible; and a claim was filed on March 26, 2024, by the State Treasurer's Office on behalf of the MDTA.

UPDATE – AUDIT COMMITTEE

Member Cynthia D. Penny-Ardinger presented an update on the Audit Committee meeting that took place on March 12, 2024. The Office of Audits is on track to complete the thirteen audits in the Fiscal Year (FY) 2024 Audit Plan. Currently five audits are complete, five are in progress, and three are planned.

The FY 2024 Enterprise-Wide Risk Assessment and Proposed FY 2025 Audit Plan were presented and the Committee discussed and concurred with the Proposed FY 2025 Audit Plan.

Four internal audit reports (Construction Payment Process Analysis & Internal Controls Audit; Controls Over Excess Property Disposals Audit; Career Development Controls Audit; and License Plate Reader Compliance Audit) were presented and the Committee was satisfied with the results of these audits.

UPDATE – LEGISLATIVE SESSION

Mr. Bradley Ryon and Mr. James Kittleman gave a brief update to the MDTA Board regarding the bills that have been filed that will have an impact to the MDTA and the number of legislative casework/inquiries that his office has received thus far.

VOTE TO ADJOURN MEETING

There being no further business, upon motion by Member Jeffrey S. Rosen and seconded by Member Dontae Carroll, the Members unanimously voted to adjourn the meeting at 9:42 a.m.

The next MDTA Board Meeting will be held on Thursday, April 25, 2024 at 9:00 a.m. at MDTA, 2310 Broening Highway, Baltimore MD and will be livestreamed on the MDTA Board webpage.

APPROVED AND CONCURRED IN:

Paul J. Wiedefeld, Chairman

TAB 2



MEMORANDUM

TO: MDTA Board
FROM: Director of Procurement Donna DiCerbo, CPPB, CPPO
SUBJECT: MT-00210861, Generator Maintenance, Testing, and Repairs at Various MDTA Locations
DATE: April 25, 2024

PURPOSE

To seek approval to execute Contract No. MT-00210861, Generator Maintenance, Testing, and Repairs at Various MDTA Locations.

SUMMARY

This contract is for the provision of generator maintenance, testing, and repairs at various MDTA locations. This includes all labor, transportation, and services necessary for adequate performance in accordance with all applicable local, state, and federal regulations pertaining to worker protection and the protection of the environment.

This contract exceeds the delegated procurement authority of the Maryland Transportation Authority; and therefore, will be presented to the Board of Public Works on May 1, 2024.

RECOMMENDATION

To provide approval to execute Contract No. MT-00210861, Generator Maintenance, Testing, and Repairs at Various MDTA Locations.

ATTACHMENT

- Project Summary



AUTHORITY COMMITTEE PROJECT SUMMARY

Contract No. MT-00210861 - Generator Maintenance, Testing, and Repairs at Various MDTA Locations

PIN NUMBER N/A
CONTRACT NUMBER MT-00210861
CONTRACT TITLE Generator Maintenance, Testing, and Repairs at Various MDTA Locations

PROJECT SUMMARY The purpose of this contract is to procure generator inspection, maintenance, testing, and repairs at various MDTA Facilities to ensure the proper operation of critical generators. The Contract includes all labor, materials, replacement parts, transportation, and services necessary to ensure the satisfactory performance and efficient operation of the generators.

		MBE PARTICIPATION (N/A)		
		MBE PARTICIPATION - OVERALL	ADVERTISED GOAL (%)	PROPOSED GOAL (%)
SCHEDULE				
ADVERTISEMENT DATE	9/6/2023	OVERALL MBE	0.00%	0.00%
ANTICIPATED NTP DATE	6/1/2024	VSBE	0.00%	0.00%
DURATION/TERM	Four (4) Years w/one 2-Year Renewal Option			
		BID PROTEST	YES	NO ✓
BID RESULTS	BID AMOUNT(S)			
VarcoMac, LLC.	\$ 812,790.84			
Premium Power, LLC.	\$ 1,106,922.00			
Curtis Power Solutions	\$ 1,382,985.00			



Maryland
Transportation
Authority

Wes Moore, Governor
Aruna Miller, Lt. Governor
Paul J. Wiedefeld, Chairman

Board Members:
Dontae Carroll
William H. Cox, Jr.
W. Lee Gaines, Jr.
Mario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
Samuel D. Snead, MCP, MA
John F. von Paris

Bruce Gartner, Executive Director

MEMORANDUM

TO: MDTA Board
FROM: Director of Procurement Donna DiCerbo, CPPB, CPPO
SUBJECT: J01B3600015, Next Generation E-ZPass Technology (Transponders) - Kapsch
DATE: April 25, 2024

PURPOSE

To seek approval to execute Contract No. J01B3600015, Next Generation E-ZPass Technology (Transponders) – Kapsch.

SUMMARY

This contract is for the provision of Electronic Toll Collection Equipment and Services including but not limited to E-ZPass Transponders, Readers, and Antennas used to collect toll revenue from MDTA-maintained bridges and tunnels.

RECOMMENDATION

To provide approval to execute Contract No. J01B3600015, Next Generation E-ZPass Technology (Transponders) – Kapsch.

ATTACHMENT

- Project Summary



Maryland
Transportation
Authority

AUTHORITY BOARD PROJECT SUMMARY

J01B3600015 Next Generation E-ZPass Technology (Transponders) - Kapsch

PIN NUMBER
CONTRACT NUMBER J01B3600015
CONTRACT TITLE Next Generation E-ZPass Technology (Transponders) - Kapsch

PROJECT SUMMARY This contract is for the provision of Electronic Toll Collection Equipment and Services including but not limited to E-ZPass Transponders, Readers, and Antennas used to collect toll revenue from MDTA-maintained bridges and tunnels.

SCHEDULE		MBE PARTICIPATION		ADVERTISED GOAL	PROPOSED
				(%)	GOAL (%)
ADVERTISEMENT DATE	8/8/2024	OVERALL MBE		0.00%	0.00%
ANTICIPATED NTP DATE	6/5/2024	AFRICAN AMERICAN			
DURATION (CALENDER DAYS)	1760	ASIAN AMERICAN			
		VSBE		0.00%	0.00%
		BID RESULTS		BID AMOUNT (\$)	% VARIANCE TO EE
ENGINEER'S ESTIMATE (EE)	(\$) \$38,114,196.00	Kapsch TrafficCom USA Inc., Duluth, GA		\$38,114,196.00	0.00%

BID PROTEST **YES** **NO**
 Check Check Check



MEMORANDUM

TO: MDTA Board
FROM: Director of Procurement Donna DiCerbo, CPPB, CPPO
SUBJECT: J01B3600016, Next Generation E-ZPass Technology (Transponders) - TransCore
DATE: April 25, 2024

PURPOSE

To seek approval to execute Contract No. J01B3600016, Next Generation E-ZPass Technology (Transponders) – TransCore.

SUMMARY

This contract is for the provision of Electronic Toll Collection Equipment and Services including but not limited to E-ZPass Transponders, Readers, and Antennas used to collect toll revenue from MDTA-maintained bridges and tunnels.

RECOMMENDATION

To provide approval to execute Contract No. J01B3600016, Next Generation E-ZPass Technology (Transponders) – TransCore.

ATTACHMENT

- Project Summary



AUTHORITY BOARD PROJECT SUMMARY
J01B3600016 Next Generation E-ZPass Technology (Transponders) - TransCore

PIN NUMBER
CONTRACT NUMBER J01B3600016
CONTRACT TITLE Next Generation E-ZPass Technology (Transponders) - TransCore

PROJECT SUMMARY This contract is for the provision of Electronic Toll Collection Equipment and Services including but not limited to E-ZPass Transponders, Readers, and Antennas used to collect toll revenue from MDTA-maintained bridges and tunnels.

SCHEDULE		MBE PARTICIPATION		ADVERTISED GOAL	PROPOSED
		OVERALL MBE		(%)	GOAL (%)
ADVERTISEMENT DATE	8/8/2024			0.00%	0.00%
ANTICIPATED NTP DATE	6/5/2024	AFRICAN AMERICAN			
DURATION (CALENDER DAYS)	1760	ASIAN AMERICAN			
		VSBE		0.00%	0.00%
		BID RESULTS			
ENGINEER'S ESTIMATE (EE)	(\$) \$38,114,196.00	TransCore, LP., Nashville, TN		BID AMOUNT (\$) \$38,114,196.00	% VARIANCE TO EE 0.00%

BID PROTEST **YES** **NO**
 Check Check Check

TAB 3



MEMORANDUM

TO: MDTA Board
FROM: Director of Procurement Donna DiCerbo, CPPO, CPPB
SUBJECT: MA 2257-0000 – 3rd Generation Electronic Toll Collection – Toll System and Services – Kapsch Modification No. 3
DATE: April 25, 2024

PURPOSE OF MEMORANDUM

To update the Authority Board on Modification No. 3 for Contract No. MA 2257-0000 with Kapsch TrafficCom USA Inc., for the 3G Electronic Toll System Operation. Approval of this Modification No. 3 is contingent upon the Board of Public Works (BPW) approval.

SUMMARY

Contract MA 2257-000 was competitively solicited and awarded to Kapsch TrafficCom USA Inc., in the amount of \$71,911,342.78 on February 21, 2018, to furnish and provide Operator Electronic Toll Collection Technology and Associated Subsystem Components and Services for the operation of the Electronic Toll Collection System. Modification 1 was approved on July 27, 2022, for \$8,764,758.28; Modification No. 2 was a non-cost modification and was approved on July 5, 2023.

Modification No. 3 will adjust the original Operations and Maintenance (O&M) line items due to the conversion from cash to All Electronic Tolling (AET). Costs associated with all work for the I- 95 ETL Expansion and installation of AET Zones at the Baltimore Harbor Tunnel (BHT) facility, and task orders. Total modification three final costs are \$16,130,376.68 which would increase the total contract value to \$96,806,477.74.

ANALYSIS

Additional funds are necessary for the continuing purchasing and installation of equipment required for AET at the Baltimore Harbor Tunnel and the I-95 ETL expansion. For task orders to improve functionality for customer service and fund Operations and Maintenance for years 3&4.

MA 2257-0000 – 3rd Generation Electronic Toll Collection – Toll System and Services –
Modification No. 3
Page Two

A 13.20% Minority Business Enterprise (MBE) overall goal was established for this contract, and the Contractor is currently achieving 21.64% MBE participation based on the expenditures to date.

ATTACHMENT

- Exhibit No. 1

Line

Amounts Remaining to be moved

No.	Description	Unit	Quantity	Rate	Amount Remaining
207	Cash/EZ Pass Lane Maintenance Years 1&2	EA	27740	\$ 36.1816499	\$ 1,003,678.97
307	Cash/EZ Pass Lane Maintenance Years 3&4	EA	27740	\$ 35.4475013	\$ 983,313.69
312	Credit Card Maintenance	MO	24	\$ 4,476.6649388	\$ 107,439.96
309	Express EZPass Lane Maintenance Years 3&4	EA	1460	\$ 28.3580010	\$ 41,402.68
209	Express EZPass Lane Maintenance Years 1&2	EA	772.78	\$ 28.9453199	\$ 22,368.41
1108	Toll System Training Program	LS	1		\$ 45,672.55
					\$ 2,203,876.26

Amounts to be Added

Description	Unit	Quantity	Rate	Amount	
302	Toll Zone Maintenance	EA	9,490	\$ 73.3211676	\$ 695,817.88
303	Facility Building Maintenance	EA	21,170	\$ 14.7178025	\$ 311,575.88
304	AET Lane Maintenance	EA	14,600	\$ 28.3580010	\$ 414,026.82
305	AVI Only Lane Maintenance	EA	28	\$ 25.5222009	\$ 714.62
306	Full Shoulder Maintenance	EA	4,380	\$ 14.1790005	\$ 62,104.02
313	Video Based Point Transactions	EA	133,846,576	\$ 0.0325	\$ 4,350,013.72
1109	Misc Allowance	AL			\$ 6,500,000.00
2008	Additional Funding for AET Installation	AL			\$ 3,000,000.00
2506	Additional Funding for I-95 Installation	AL			\$ 3,000,000.00
					\$ -
					\$ -
					\$ -
					\$ -
					Subtotal
					18,334,252.94

	Total Add	\$	18,334,252.94
	Deletion	\$	2,203,876.26
Summary	Add Money	\$	16,130,376.68

TAB 4



MEMORANDUM

TO: MDTA Board
FROM: MDTA Chief Engineer James Harkness, P.E., PTOE
SUBJECT: Quarterly Update on Major Capital Projects valued over \$40 Million
DATE: April 25, 2024

PURPOSE OF MEMORANDUM

The purpose of this memorandum is to update the MDTA Board on the status of the major Projects in the Capital Program.

SUMMARY

As of April 18, 2024, there are thirteen major projects in the Capital Program. Ten of the Projects are under Construction, two are in procurement, and one is in design. This update includes projects funded for construction in the current CTP and includes six projects valued in excess of \$100 million. There are four projects from the \$1.1 billion I-95 ETL Northbound Extension program.

In this update, there are three projects with construction budget changes and two projects with schedule changes. The budget for MA-2257 Replace Electronic Toll Collection – 3rd Gen has increased by \$11 million due to all-electronic conversion projects, the budget for FT-2651R Rehabilitate Vent Fans (FMT) has increased by \$3 million due to replacement of deteriorated conduit and wiring as well as impeller repairs, and the budget for KB-3005 was reduced due to favorable bids. The schedule for KH-3009 I-95 ETL extension from MD 43 to MD 152 has changed from the anticipated construction completion in Summer 2024 to Spring 2025 due to foundation redesigns at two bridge structures and rock impacts to drainage systems, and the schedule for KH-3024 I-95 @ Belvidere Road Interchange project has changed from the anticipated construction completion in Summer 2025 to Summer 2026 due to delays in obtaining the stormwater management permit for the advance rough grading package.

ATTACHMENT

- MDTA Major Capital Projects (\$40 million) – March 2024 Update

MDTA Major Capital Projects (>\$40 Million) - April 2024 Update

Pin	Contract No.	Description	AD	NTP	Current Budget (Thousands \$)	Anticipated Construction Completion	Construction (C), Procurement (P) or Design (D)
2147	MA-2257	Replace Electronic Toll Collection - 3rd Gen	8/1/16	3/6/18	139,369 *	Summer 2025	C
1024	NB-0543	Replace Nice/Middleton Bridge	10/20/18	3/17/20	610,787	Winter 2025	C
2251	FT-2651R	Rehabilitate Ventilation Fans	9/5/19	7/1/20	44,695 *	Spring 2024	C
2453	KH-3009	I-95 ETL Northbound Extension - Express Toll Lanes to MD 152	8/17/20	5/3/21	224,455	Spring 2025*	C
2491	KH-3019	I-95 ETL Northbound Extension - MD 152 Interchange Reconstruction	5/7/21	2/28/22	245,499	Winter 2025	C
2477	KH-3024	I-95/Belvidere Road Interchange	5/18/20	2/25/22	81,529	Summer 2026*	C
2317	BB-2726 BB-3017 BB-3018	Eastbound Bay Bridge Deck Replacment - Phase 1	9/6/19	1/9/23	294,569	Spring 2026	C
2306	HT-2709	Envelope and Switchgear Replacements at BHT Ventilation Buildings	1/10/22	2/20/23	80,675	Winter 2027	C
2512	HB-3001	Cleaning and Painting of the Hatem Bridge	8/3/23	1/16/24	65,932	Summer 2026	C
2450	KB-3005	I-695 Subgrade Improvements at Bear Creek	6/6/23	3/25/24	43,983*	Fall 2025	C
2492	KH-3020	I-95 ETL Northbound Extension - MD 24 to Bynum Run	2/23/24	8/5/24	66,000	Winter 2028	P
2493	KH-3021	I-95 ETL Northbound Extension - MD 24 Interchange	6/11/24	10/4/24	287,000	Winter 2028	P
2500	KH-3025	JFK Maintenance Facility at Raphel Road - Phase 1	10/14/24	3/6/25	46,000	Winter 2028	D

* Budget or schedule change

TAB 5



MEMORANDUM

TO: MDTA Board
FROM: Director of Information Technology David Goldsborough
SUBJECT: Quarterly Information Technology Update
DATE: April 25, 2024

PURPOSE OF MEMORANDUM

The purpose of this memorandum is to provide a quarterly update to the MDTA Board on MDTA’s Division of Information Technology (DoIT).

SUMMARY

As of March 28, 2024, the Division of Information Technology maintains an active portfolio of 21 projects and continued support of the third-generation tolling system (3G) program.

Penetration testing was completed, and the final report was submitted by Cyber Defense. This covered external testing whereby attempts are made to gain access to infrastructure from outside of the network and exploit potential vulnerabilities. Also, the wireless infrastructure was tested as well.

Some of the significant initiatives that DoIT continues to work on include the following:

Project Name	Brief Description	Go-live	Status
HR Central Conversion	Moving HRC to the new Salesforce lightning platform	3/1/2025	Green
Scheduling System enhancements	EZ Pass appointment scheduling system	6/1/2025	Green
Maximo Spatial	Implementation of Maximo spatial for asset management	6/30/2023	Green
Open Text Upgrade	Upgrade from version 2016 to 2021	6/1/2023	Pending close
Dynamics SL Upgrade	Upgrade from version 2015 to 2018	12/1/2024	Green
HRIS	Moving the HRIS system to the cloud	9/24	Green

Quarterly Information Technology Update
Page Two

Data Center Enhancements Project	Replace power and cooling units in the ICC and JFK data centers.	Q1 2024	Green
Clearing House tracking for Health and Safety (OESRM)	Tracking of driver information for MDTA drivers that hold a CDL.	1/1/2025	Green
Police BWC	MDTAP Police body worn cameras	12/1/2026	Green
PRISM	Contract compliance tracking	8/1/2024	Green

TAB 6



MEMORANDUM

TO: MDTA Board
FROM: Chief Administrative Officer Percy E. Dangerfield, PhD
Director of Civil Rights and Fair Practices Tia Rattini
PREPARED BY: Compliance Officer Nicholas Lloyd
SUBJECT: Quarterly Update: Socio-economic Programs Status
DATE: April 25, 2024

PURPOSE OF MEMORANDUM

The purpose of this memorandum is to provide the Maryland Transportation Authority (MDTA) Board of Directors with an update on the MDTA's progress toward achieving the legislatively mandated socio-economic program goals.

SUMMARY

In accordance with Article II of the MDTA Board Operating Policy, as amended on January 25, 2018, this summary has been prepared and distributed. The Division of Civil Rights and Fair Practices (CRFP) is responsible for developing, overseeing, and administering the MDTA's State and federal socio-economic programs. These programs include the following:

- Disadvantaged Business Enterprise (DBE) Program.
- Minority Business Enterprise (MBE) Program.
- Small Business Reserve (SBR) Program; and
- Veteran-Owned Small Business Enterprise (VSBE) Program.

The following socio-economic programs' performance information presented is based on Quarter 2 of 2024, which covers the performance period of July 1, 2023 to December 31, 2023¹. This performance period will be referenced as Q2 FY 2024.

¹ The achieved goals reported for the MBE, SBR, and VSBE programs in this document are specific to contract awards and payments. This data does not include Purchasing Credit Card (P-Card) information and may vary from data submitted for the Governor's Office of Small Minority and Women Business Affairs (GOSBA) quarterly reporting.

Disadvantaged Business Enterprise (DBE) Program

CRFP monitors the Nice-Middleton Bridge Project's federally funded contracts to ensure compliance with nondiscrimination and affirmative action requirements. The responsibilities include oversight of the Disadvantaged Business Enterprise (DBE) Program, the Contractor's Equal Employment Opportunity (EEO)/Workforce Affirmative Action plans, On-the-Job Training (OJT) programs, and Contractor Labor Compliance. The unit also provides management, supervision, and direction to the third-party civil rights compliance monitors assigned to the Project by the General Engineering Consultant for the Nice-Middleton Bridge Replacement Project.

The Nice-Middleton Bridge Project will construct a new 4-lane crossing of US-301 over the Potomac River to replace the existing bridge, which is over 80 years old. The Project also includes minor roadway work on each side of the Potomac River, improvements to the campus infrastructure, and demolition of the existing bridge. The Nice-Middleton Bridge Project comprises five (5) contracts with an estimated value of \$531 million.

The five (5) contracts included in the Nice-Middleton Bridge Project were identified for federal financial assistance via a Transportation Infrastructure Finance and Innovation Act (TIFIA) loan. DBE firms' utilization is monitored monthly and reported to the Federal Highway Administration (FHWA) semi-annually. DBE firms' utilization is calculated by dividing the total dollars paid to DBE subcontractors by the total dollars expended for this Project.

Table 1 depicts total DBE payments by Contract for the Nice-Middleton Bridge Projects and the newly awarded I-95 Interchange at Belvidere Road through December 31, 2023. Each contract has a contract-specific commitment to a DBE goal. Table 1 depicts each Contract's DBE utilization in payments project-to-date.

Minority Business Enterprise (MBE) Program

CRFP's Compliance Officers monitor State-funded projects to ensure compliance with Maryland's Minority Business Enterprise (MBE) Program. The MBE Program intends to increase procurement opportunities for socially and economically disadvantaged small business owners within the State contracting marketplace. Maryland's MBE Program requires State agencies to structure their procurements in a manner that allows 29 percent of the agency's total annual expenditures on procurement contracts to be paid directly or indirectly to certified MBE firms as prime contractors or subcontractors.

Table 2 depicts total MBE participation by Contracting Areas for Q2 FY 2024. MBE firms received \$23.1 million (26.93%) of the \$86 million in total contract awards during this period. These amounts represent contract awards in six (6) Procurement Categories: Construction, Architectural & Engineering (A&E), Maintenance, Information Technology (IT), Services, and Supplies and Equipment.

Table 3 depicts MBE awards by Minority Business Enterprise (MBE) classification and procurement category for Q2 FY 2024. During this period, African American firms received approximately \$1.26 million (1.46%) of the \$86 million Prime contract awards. Asian American firms received \$8 million (9.29%). Women-owned firms received \$13.9 million (16.17%). MBE participation for Q2 FY 2024 is calculated by dividing the total MBE contract award dollars by the total contract award dollars.

Small Business Reserve (SBR) Program

The Small Business Reserve (SBR) Program is administered by the Division of Procurement (DOP). CRFP is responsible for reviewing and analyzing State-funded procurements to ensure Maryland's SBR Program compliance. Maryland's SBR Program allows small businesses to participate as prime contractors on State-funded contracts by establishing a unique marketplace where small businesses compete against other small businesses instead of larger, more established companies. The SBR program is a race and gender-neutral program. Minority status is not a criterion for participation in the SBR Program. (See Md. Code Ann., State Fin. & Proc. Art. §14-501.)

On January 6, 2021, Governor Hogan signed Executive Order 01.01.2021.01 to increase small business participation in State procurements. The Executive Order enhances the SBR Program by directing all procurements between \$50,000 and \$500,000 to the SBR Program unless the procurement meets defined exemptions. The State has established a 15% SBR utilization goal.

The SBR firms' utilization for Q2 FY 2024 is calculated by dividing the total SBR designated payments by the total procurement payments. An SBR-designated payment is made to a vendor for an SBR-designated procurement.

Table 4 depicts Small Business Reserve Program utilization for Q2 FY 2024. SBR-designated firms received \$1.4 million (0.39%) of the \$377.8 million in procurement payments during this period. Non-SBR-designated payments for this quarter were \$6.2 million (1.65%). MDTA's SBR utilization was \$7.8 million (2.07%) for all SBR payments (designated and non-designated).

Veteran-Owned Small Business Enterprise (VSBE) Program

CRFP's Compliance Officers monitor State-funded projects to ensure compliance with Maryland's Veteran-Owned Small Business Enterprise (VSBE) Program. The VSBE Program provides contracting opportunities for state-funded procurements for qualified veteran-owned small businesses. In accordance with COMAR 21.11.03.01, each State procurement agency is required to structure its procedures for making procurements to achieve an overall minimum goal of one (1) percent of the unit's total dollar value of all procurement contracts made directly or indirectly with veteran-owned small business enterprises.

Table 5 depicts VSBE contract participation by contracting area for Q2 FY 2024. During this period, VSBE firms received \$7.2 million (8.43%) of the over \$86 million contracts awarded by

the MDTA. VSBE participation for Q2 FY 2024 is calculated by dividing the total contract award dollars to VSBE firms by all contract awards.

Major Initiatives

CRFP has enacted the following strategies focused on outreach, training, and data analysis to achieve its mission of championing socio-economic programs:

- *PRISM Contract Compliance System*: PRISM is a contract compliance system that supports payment and contract compliance, performance management functionality, and compliance workflow automation for the whole performance management contracting cycle from pre-solicitation to contract closeout. PRISM includes the following capabilities: vendor registration, vendor management, contract management, labor management, outreach management, and dashboard and reporting. The following is an update on the status of PRISM implementation:
 - Custom reports were tested and sent back to the vendor for corrections.
 - Federal Prime contractors received sign-on information and additional documents in December 2023.
 - Federal contracts went live in PRISM on February 9, 2024.
 - Additional training of Federal vendors and initial training of State contractors began in March 2024. Vendors can request one-on-one training.
 - State contracts prime and subcontractors will start receiving sign-on information in May 2024.
- *In-person Outreach Events*: Civil Rights and Fair Practices held their first 2024 in-person event titled "Doing Business with the MDTA," on Thursday, March 21, which was attended by 67 participants of the business community, to include Small, Minority, and Veteran owned businesses. The free 4-hour workshop had eight (8) exhibitors from (Baltimore City Public Schools MBE Office; Concrete General; Hensel Phelps; JMT; MDOT's Office of Minority Business Enterprise; P. Flanigan; The Barbour Group; and WSP. Participants networked with prime contractors, learned about upcoming procurement opportunities and resources to grow their businesses, MBE, DBE, and VSBE program requirements, and their role as prime contractors or subcontractors. Our other in-person events in 2024 are planned for June 20, 2024, and September 19, 2024.
- *Training with the Office of Engineering and Construction (OEC)*: CRFP coordinated with OEC to host training sessions for MDTA Project Managers and Project Engineers. These training sessions foster relationships between the CRFP and OEC teams and increase Project Managers' and Project Engineers' awareness and understanding of the MBE, DBE, and VSBE programs and regulatory requirements. Training sessions with Project Managers and Contract Managers in the Construction Unit were completed in December 2022, March 2023, and June 2023.
 - CRFP will schedule IT, Service, and Maintenance contract training with project managers in April 2024.

- *Credit card purchases made with MBE, DBE, VSBE, and SBR vendors:* CRFP is working with the Purchasing Card Program Administrator and the IT Solutions Administrator to develop a way to identify automatically, and track credit card transactions made with MBE, DBE, VSBE, and SBR vendors in the purchasing card system. This option would make compiling and reporting this data more manageable and efficient. This functionality within the purchasing card system would also help CRFP to identify the frequency with which cardholders make purchases using MBE, DBE, VSBE, and SBR vendors – thereby uncovering opportunities for additional training or recognition. CRFP is also working with the DOP to update the "Strive for Five" form to reference MBE and VSBE vendors.
 - Civil Rights and Fair Practices had several meetings with Finance, Procurement, and IT to discuss implementing an interface to the P-Card system from MDOT's MBE Directory and eMaryland Marketplace Advantage (eMMA) that would enable our P-Card system to identify MBEs/VSBE that are utilized on credit card purchases. The P-Card form (Strive for Five) will be updated to remind P-Card users to look for DBEs/MBEs/VSBEs/SBRs that can be utilized when making purchases. We have also met with the Division of Communications (DOC) to have our Small Procurement Training Sessions recorded so that they are available for MDTA staff.
 - CRFP and IT had a Project meeting on November 27 to discuss the interface between eMaryland Marketplace Advantage (eMMA) and MDTA's Maximo System to identify MBE/VSBE/SBR firms on credit card purchases. We also discussed the need for an MOU with MDOT- Office of Minority Business Enterprise to enable MDTA to use the MDOT Directory Data.
 - IT has communicated with MDOT-TSO to coordinate the execution of the MOU.
- *Identifying additional opportunities for MBE/DBE/VSBE participation:* Evaluating the extra work authorization (EWA) and supplemental agreement (SA) process to ensure maximization of goal attainment is considered with all additional work. We are working internally with our Office of Engineering and Construction to identify these opportunities. In addition, we are reviewing the feasibility of expanding third-tier subcontracting more broadly and reducing the standard requirement that Primes self-perform 50% of the contract. Lastly, we will review our task order/open-end contracts to see if we can repackage tasks into contracts with more defined work items more likely to achieve the contract goals.
- *Outstanding MBE/DBE/VSBE Subcontracting Partner Award:* The MDTA is developing the Outstanding Subcontracting Partner Award as an annual recognition of completed projects with subcontracting goals (or subgoals, if applicable) that achieve the highest MBE, DBE, or VSBE participation. The main purpose of this award is to celebrate success, share lessons learned of best practices, and honor all project stakeholders. This award is for the successful use of certified MBE, DBE, or VSBE firms on an MDTA construction, architectural/engineering, information technology, or service/maintenance project. See Table 6 of Corrective Strategies for meeting DBE/MBE/SBR goals.

ATTACHMENTS

- Table 1: Nice-Middleton Bridge Project and I-95 Interchange at Belvidere Road Project Disadvantaged Business Enterprise (DBE) Program Utilization
- Table 2: Minority Business Enterprise (MBE) Program Contract Awards by Procurement Category
- Table 3: Minority Business Enterprise (MBE) Program Contract Awards by MBE Classification and Procurement Category
- Table 4: Small Business Reserve (SBR) Program Utilization
- Table 5: Veteran-Owned Small Business Enterprise (VSBE) Contract Awards by Procurement Category
- Table 6: Corrective Strategies

ATTACHMENTS

QUARTERLY UPDATE: SOCIO-ECONOMIC PROGRAMS STATUS

Table 1: Nice-Middleton Bridge Project and I-95 Interchange at Belvidere Road Project Disadvantaged Business Enterprise (DBE) Program Utilization

Disadvantaged Business Enterprise Program Utilization Project-To-Date (Period Ending December 31, 2023)					
Contract Number & Contract Value	Contract Description	Committed DBE Goal (%)	Total Payments (\$) to Primes	Total (%) Payments Paid to DBEs	Total Payments to DBEs
KH-3024-0000 NTP 02/25/22 \$65,437,722.28	I-95 Interchange at Belvidere Road	23.00%	\$10,299,569.46	8.76%	\$902,000.57
NB-0543-0000 NTP 03/17/20 \$462,957,000.00	Bridge Replacement	16.14%	\$440,550,410.71	18.13%	\$79,883,118.00
NB-3003-0000 NTP 08/28/20 \$28,472,230.19	Campus Improvements	23.86%	\$25,550,179.33	24.98%	\$6,381,430.43
AE-3049-0000 NTP 11/14/18 \$15,000,000.00	Construction Management Inspection Services	26.45%	\$9,173,466.85	27.66%	\$2,537,541.72
AE-3050-0000 NTP 11/14/18 \$15,000,000.00	Construction Management Inspection Services	26.60%	\$8,941,029.22	24.27%	\$2,170,183.71
AE-3051-0000 NTP 11/14/18 \$15,000,000.00	Construction Management Inspection Services	26.00%	\$7,166,118.77	19.99%	\$1,432,619.32

Table 2: Minority Business Enterprise (MBE) Program Contract Awards by Procurement Category

Minority Business Enterprise (MBE) Program Contract Awards by Procurement Category FY2024 Quarter 2 Report			
State MBE Program Participation Goal	29%		
MDTA-MBE Program Contract Utilization	26.93%		
Procurement Category	MBE %	MBE Subcontract Awards	Prime Contract Awards
Construction	16.83%	\$ 11,512,847.00	\$ 68,410,018.50
A&E	100.00%	\$ 10,000,000.00	\$ 10,000,000.00
Maintenance	13.04%	\$ 430,625.00	\$ 3,302,031.48
IT	29.25%	\$ 1,028,245.00	\$ 3,515,694.55
Services	59.53%	\$ 204,525.00	\$ 343,590.75
Supplies/Equipment	0.00%	\$ -	\$ 500,000.00
Total	26.93%	\$23,176,242.00	\$86,071,335.28

Table 3: Minority Business Enterprise (MBE) Program Contract Awards by MBE Classification and Procurement Category

Minority Business Enterprise (MBE) Program Contract Awards by Minority Business Enterprise (MBE) Classification and Procurement Category FY2024 Quarter 2 Report													
Procurement Category	African American (%)	African American (\$)	Hispanic American (%)	Hispanic American (\$)	Asian American (%)	Asian American (\$)	Women (%)	Women (\$)	Native American (%)	Native American (\$)	Disabled (%)	Disabled (\$)	Total Award (\$)
Construction	1.06%	\$ 726,400.00	0.00%	\$ -	0.00%	\$ -	15.77%	\$ 10,786,447.40	0.00%	\$ -	0.00%	\$ -	\$ 11,512,847.40
A&E	0.00%	\$ -	0.00%	\$ -	80.00%	\$ 8,000,000.00	20.00%	\$ 2,000,000.00	0.00%	\$ -	0.00%	\$ -	\$ 10,000,000.00
Maintenance	9.97%	\$ 329,085.00	0.00%	\$ -	0.00%	\$ -	3.08%	\$ 101,540.00	0.00%	\$ -	0.00%	\$ -	\$ 430,625.00
IT	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	29.25%	\$ 1,028,245.60	0.00%	\$ -	0.00%	\$ -	\$ 1,028,245.60
Services	59.53%	\$ 204,525.00	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	\$ 204,525.00
Supplies/Equipment	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	\$ -
Total Participation	1.46%	\$ 1,260,010.00	0.00%	\$ -	9.29%	\$ 8,000,000.00	16.17%	\$ 13,916,233.00	0.000%	\$ -	0.00%	\$ -	\$ 23,176,243.00

Table 4: Small Business Reserve (SBR) Program Utilization

Small Business Reserve (SBR) Program Utilization FY2024 Quarter 2					
SBR State Participation Goal	15%				
MDTA SBR Utilization	2.07%				
SBR Designated Payments \$	SBR Designated Payments %	SBR Non-Designated Payments \$	SBR Non-Designated Payments %	Credit Card Payments to SBR	Total Procurement Payments (\$)
\$1,456,315	0.39%	\$6,252,366	1.65%	\$ 121,068.00	\$377,825,881
Total SBR Payments \$					
\$7,829,749					

Table 5: Veteran-Owned Small Business Enterprise (VSBE) Contract Awards by Procurement Category

Veteran-Owned Small Business Enterprise (VSBE) Program Contract Awards FY2024 Quarter 2			
VSBE Participation Goal	1.00%		
MDTA - VSBE Contract Awards	8.43%		
Procurement Category	VSBE %	VSBE Awards \$	Total Awards \$
Construction	10.40%	\$7,113,615.20	\$68,410,018.50
A&E	1.00%	\$100,000.00	\$10,000,000.00
Maintenance	0.00%	\$0.00	\$3,302,031.48
IT	1.28%	\$45,098.44	\$3,515,694.55
Services	0.00%	\$0.00	\$343,590.75
Supplies/Equipment	0.00%	\$0.00	\$500,000.00
Total	8.43%	\$7,258,713.64	\$86,071,335.28

Table 6: Corrective Strategies

Corrective Strategies for Meeting Goals				
Goal Category	Goal Percentage	Reason for Not Meeting Goal	Strategy to Address Issue	Positive Outcome of Implementing Strategy
DBE A/E Contracts (AE-3050 and AE-3051)	26%	Prime had challenges with identifying willing and available staff because of project location.	Working with OEC to see if other MDTA work can be completed using these contracts.	Increase goal attainment on contract.
MBE Awards	29%	Sole source and single element of work contracts with no MBE goal. On-call and specialized requirements	Educating/working closely with OEC to look at all possible subcontracting opportunities. Working with DBEs/MBEs/VSBEs to become Certified/Registered on eMMA/keep profiles updated/ expansion of services.	Better able to identify subcontracting opportunities which would increase the goal. On-going monitoring to determine impact to overall goal. Increased knowledge of program participation and availability.
SBR	15%	Outreach efforts. Current iFMIS database doesn't track SBR information eMMA SBR profiles are missing pertinent information (i.e., email addresses) SBR's respond that they are interested in bidding and meet the qualifications to be a Prime, but they don't bid.	Implementing new Compliance System – PRISM. CRFP Quarterly Outreach events – inform vendors on programs, requirements, register on eMMA and keep profiles updated to increase the pool of potential SBR Primes	Ongoing tracking to determine increase in SBR bidders and SBR awards.

TAB 7



Maryland
Transportation
Authority

Wes Moore, Governor
Aruna Miller, Lt. Governor
Paul J. Wiedefeld, Chairman

Board Members:
Dontae Carroll
William H. Cox, Jr.
W. Lee Gaines, Jr.
Mario J. Gangemi, P.E.
Cynthia D. Penny-Ardinger
Jeffrey S. Rosen
Samuel D. Snead, MCP, MA
John F. von Paris

Bruce Gartner, Executive Director

MEMORANDUM

TO: MDTA Board
FROM: Travel Plazas Administrator Simon Najar
SUBJECT: Travel Plaza Update
DATE: April 25, 2024

PURPOSE OF MEMORANDUM

To update the MDTA Board on the progress of operations at the Maryland House and Chesapeake House Travel Plazas.

SUMMARY

In 2012, the Maryland Transportation Authority (MDTA) entered into a Lease and Concession Agreement with Areas USA MDTP, LLC (Areas USA), to undertake the redevelopment (including financing) and long-term operations and maintenance of the travel plazas. Pursuant to the public-private partnership (P3) arrangement, the MDTA retains oversight of the travel plazas for a period of 35 years. This presentation will provide a brief overview of the contract award and agreement; Areas USA history and expertise; current operations at the travel plazas, including the fiscal rebound from COVID-19; recent challenges; and the future outlook.

ATTACHMENT

- MDTA's Travel Plazas Presentation

MDTA TRAVEL PLAZAS



MDTA BOARD MEETING

APRIL 25, 2024

WHY HAVE TRAVEL PLAZAS?

- PROVIDE A CLEAN AND SAFE RESTING AREA FOR TRAVELING PUBLIC.
- INCREASE HIGHWAY SAFETY.
- PROMOTE AND MARKET THE STATE OF MARYLAND.

WHY A PUBLIC PRIVATE PARTNERSHIP (P3)?

- THE ARRANGEMENT PROVIDES FOR BETTER SERVICES AND MORE EFFICIENT OPERATIONS.
- HOSPITALITY IS NOT A CORE COMPETENCY FOR MDTA.
- PLAZAS OPERATED AND MAINTAINED BY CONCESSIONAIRE – AREAS USA.
- NO TOLL REVENUE SPENT ON REPLACEMENT OF PLAZAS.
- TOLL DOLLARS UTILIZED FOR CAPITAL INFRASTRUCTURE.

I-95 TRAVEL PLAZAS REDEVELOPMENT

- MDTA ENTERED INTO A 35-YEAR LEASE AND CONCESSION AGREEMENT WITH AREAS USA MDTP, LLC FOR THE REDEVELOPMENT AND LONG-TERM OPERATIONS AND MAINTENANCE OF THE MARYLAND HOUSE AND CHESAPEAKE HOUSE.
- CONTRACT INCLUDES MDTA OVERSIGHT AND SPECIFIC SERVICE LEVEL REQUIREMENTS.
- \$56 MILLION INVESTMENT IN BOTH PLAZAS BY AREAS USA.
- LEADERSHIP IN ENERGY AND ENVIRONMENTAL DESIGN (LEED) – SILVER CERTIFIED.
- MDTA TO RECEIVE BETWEEN 10 – 15% OF THE GROSS REVENUE GENERATED AT THE TRAVEL PLAZAS.

CONCEPTS AT THE MARYLAND TRAVEL PLAZAS

CHESAPEAKE HOUSE

- AUNTIE ANNE'S
- DELI & CO.
- EARL OF SANDWICH
- KFC/PIZZA HUT
- PEET'S COFFEE
- SUNSHINE MARKETPLACE
- WENDY'S

MARYLAND HOUSE

- AUNTIE ANNE'S
- CURRITO
- DELI & CO.
- DUNKIN DONUTS
- JERRY'S
- NATHAN'S
- PHILLIPS SEAFOOD EXPRESS
- SUNSHINE MARKETPLACE
- WENDY'S

SUBCONCEPTS AT THE MARYLAND TRAVEL PLAZAS

- COMMUNITEL (ATM)
- INNOVATIVE (CHAIRS)
- INNOVATIVE FOTO (MH ONLY)
- MARKET AMERICA
- MARYLAND LOTTERY
- MINI MELTS OF AMERICA
- TESLA
- THE PENNY MAN
- TRAVEL MEDIA (BROCHURES)
- VENDING SHOPPE



AERIAL VIEW OF MARYLAND HOUSE

MARYLAND HOUSE

Opened January 20, 2014



STATE OF MARYLAND
 1778 - 1884
 GENERAL WASHINGTON RESIGNED HIS COMMISSION AT ANNAPOLIS, DECEMBER 23, 1783. AMERICAN REVOLUTION OFFICIALLY ENDED BY CONGRESS MEETING IN ANNAPOLIS, JANUARY 14, 1783. DISTRICT OF COLUMBIA GIVEN TO NATION, 1791. FRANCIS SCOTT KEY WROTE "THE STAR-SPANGLED BANNER," BALTIMORE, SEPTEMBER, 1814. NATION'S FIRST NATIONAL HIGHWAY, RAILROAD, AND TELEGRAPH ESTABLISHED IN MARYLAND.
 MARYLAND HISTORICAL SOCIETY

MARYLAND

MARYLAND HOUSE

Historical Markers

MONUMENTS
 WINERIES
 ENTERTAINMENT
 COLLEGES
 THOROUGHBREDS
 SCENERY
 LIGHTHOUSE
 RURAL
 TRAILS
 OCEAN
 SALT WATER
 LAKES
 UNIVERSITIES
 BREAKNESS
 COAST
 URBAN
 FORT
 MCHENRY
 ART
 RAVENS
 NATIONAL ANTHEM
 MOUNTAIN
 COBBLESTON
 FOSSIL
 CRABBIN
 PATAPSCO
 TIDEWATER
 WOODLAND
 RAFTING
 PATUXENT
 DEEP CREEK
 LAKE
 C&O CANAL
 CHAPIN
 ANNAPOLIS
 MARYLAND
 FILM
 FESTIVAL
 SETTLER
 AGRICULTURE
 MILLS
 HISTORICAL
 NATIONAL



MARYLAND HOUSE



CUSTOMER EXPERIENCE & MERCHANDISING





MARYLAND HOUSE



CHESAPEAKE HOUSE

Opened August 5, 2014



CHESAPEAKE HOUSE



CHESAPEAKE HOUSE

NOTABLE ACCOMPLISHMENTS OF WOMEN IN MILITARY SERVICE



Although women have served as true volunteers in a variety of supporting roles during every armed conflict of the United States beginning with the **American Revolution**, some disguised themselves as male soldiers in order to contribute more directly.



During the **Civil and Spanish-American** wars, the most significant contributions made by women were in the fields of health care and medicine. These contributions led to the creation of the **Army Nurse Corps** in 1901 and the **Navy Nurse Corps** in 1908.



Harriet Tubman, born in Dorchester County, Maryland in 1849, is the first woman to serve with the Union Army as a nurse, spy, and scout during the Civil War.



During **WWI** the following numbers of women served in the various military departments: 21,480 Army nurses; 1,476 Navy nurses; 11,880 Navy enlisted women - Yeoman (F); 305 Marine women; and 2 Coast Guard. The Army also sent 233 bilingual telephone operators and 50 stenographers to France - all civilians.



Following the attack on **Pearl Harbor** on December 7, 1941, Congress authorized the following components: **Women's Army Auxiliary Corps (WAAC)**, May 1942 (served with the army but not considered a part of the Army); **Navy Waves** and **Women Marines**, July 1942; **Coast Guard SP4s**, November 1942; and WAAC reestablished to the **Women's Army Corps**, July 1943.



Military women during **WWII** performed duties across the United States and overseas as nurses, postal clerks, intelligence analysts, communication specialists, truck drivers, cooks, linguists, and much more. Of special note were a group of contract women pilots known as **WASPs** who ferried all types of aircraft across the United States relieving male pilots for combat overseas.



Eighty-three women were held as **prisoners of war** in the Pacific Theater during WWII; 78 were held for nearly three years.



The efforts of the women who served in WWII changed not only the place of women in the military services, but expanded the roles and **opportunities for women** in the civilian labor force as well.



120,000 Women served during the **Korean Conflict** with some 1,000 serving in theater and more than 500 Army nurses with "boots on the ground" in Korea.



197,500 women, all volunteers, served during the **Vietnam War**; some 7,500 were stationed in Vietnam, most of whom were nurses.



The first **women generals** were appointed on June 11, 1973. In 1980 the first women graduated from the **United States Service Academies**.



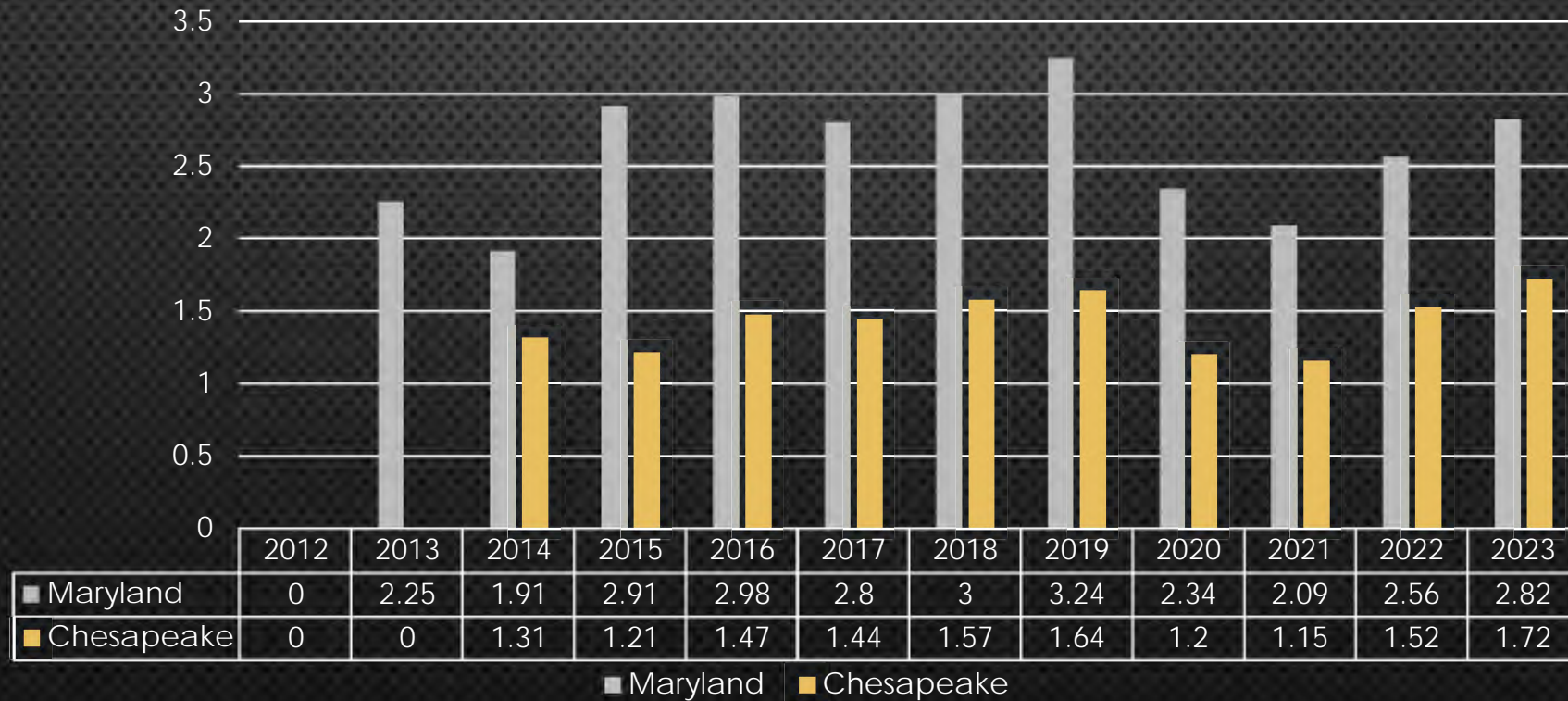
In 2013 the Secretary of Defense officially authorized women to serve in combat roles.

CHESAPEAKE HOUSE

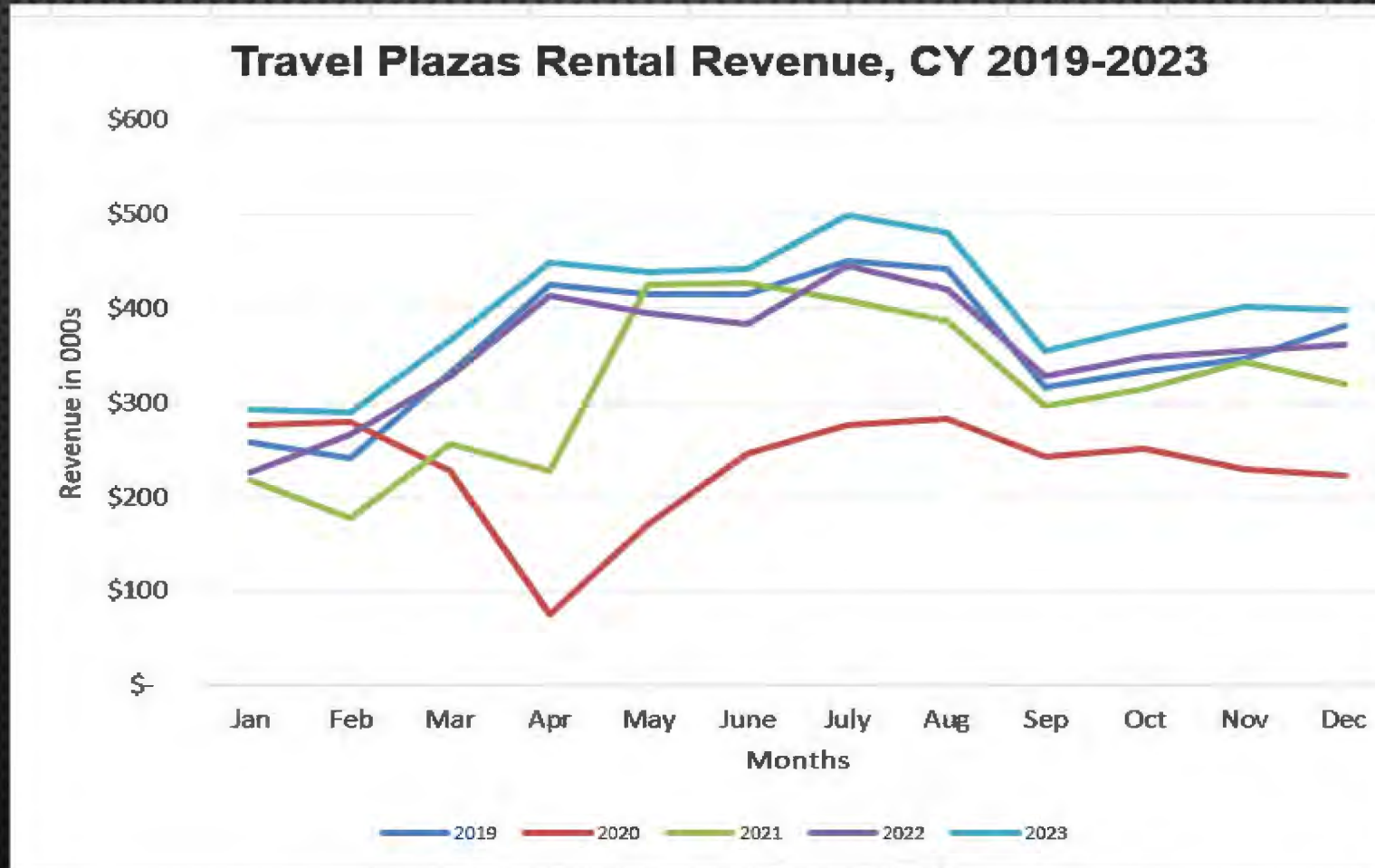
TRAVEL PLAZA REVENUES

FY 2012-2023

Revenue in \$ millions



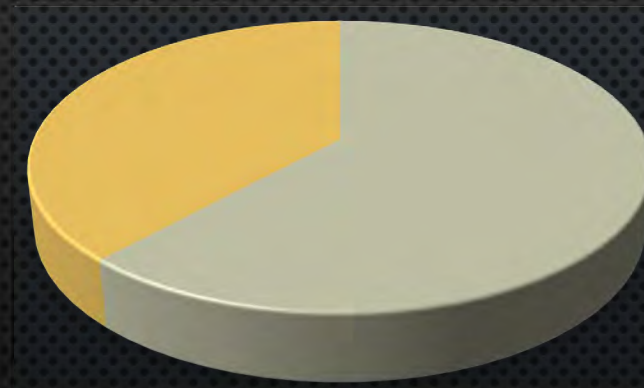
RENTAL REVENUE RECEIVED CY 2019-2023



TRAVEL PLAZAS REVENUE FOR CY 2023

\$4.79 Million
total cash revenue for MDTA

**Fuel Stations &
C-Stores
\$1.83 million**



**Chesapeake &
Maryland Houses
\$2.96 million**

TOP 3 CONCEPTS AT THE PLAZAS SALES FOR CY 2023

CHESAPEAKE HOUSE

MARYLAND HOUSE

\$ in millions

Pizza Hut/KFC
\$1.8 vs \$1.9 (CY22)

Sunshine Market
\$3.2 vs \$3.4 (CY22)

Wendy's
\$4.0 vs \$2.5 (CY22)

Sunshine Market
\$4.9 vs \$4.9 (CY22)

Wendy's
\$2.8 vs \$2.4 (CY22)

Dunkin Donuts
\$3.0 vs \$2.5 (CY22)

The MDTA collects 10% of Concession sales as revenue

2023 REVENUE HIGHLIGHTS

HIGHEST MONTHLY SALES SINCE 2017

CHESAPEAKE HOUSE

- WENDY'S \$291
- EARL OF SANDWICH \$ 87

MARYLAND HOUSE

- WENDY'S \$480

ALL HIGHS POSTED IN JULY 2023

SALES IN \$000s

MDTA RECEIVES 10% OF SALES GENERATED

COMMUNITY AND MILITARY PRIDE

COMMUNITY EVENTS



AMERICA'S 911 RIDE



CONTINUOUS CUSTOMER ENHANCEMENTS

- ALL CONCEPTS OPEN
- INCREASED HOURS
- PARKING LOTS AND RAMPS
- RESTROOM RENOVATIONS
- NEW SODA FOUNTAINS
- NEW DOG PARK MH
- FOUNTAIN & POND CH
- FURNITURE & FIXTURE IMPROVEMENTS

LOOK AHEAD

CHALLENGES

- STAFFING
- COMPETITION
 - GREAT WOLF LODGE
 - SIGNAGE ON I-95
- TECHNOLOGY
- ECONOMIC



THANK YOU

TAB 8

VERBAL

TAB 9

VERBAL

TAB 10

VERBAL

TAB 11

VERBAL

TAB 12

CLOSED SESSION

TAB 13

CLOSED SESSION

TAB 14

CLOSED SESSION

TAB 15

CLOSED SESSION